

Fred Mandegari

Real Estate Broker

✉ fmandegari@gmail.com

☎ 949.300.4195

📍 Mission Viejo, CA

🌐 [LinkedIn](#)

EDUCATION

Real Estate Broker

Allied Real Estate School

2021 – Present

[Lic#01243788](#)

Real Estate Salesperson

Allied Real Estate School

1998

Bachelor of Science

Business Administration

California State University Fullerton

1985-1989

High School Diploma

Alexander Hamilton High School

1981-1984

Los Angeles, CA

SKILLS

- Property Management
- Negotiation
- Active Listening
- Problem-Solving
- Mentoring/Coaching
- Patience
- Team Building
- Construction Management
- Real Estate Contracts

CERTIFICATIONS & AFFILIATIONS

Member of REOMAC

Member of NAR

Member of OCAR

Member of Active Agent Alliance

Management Action Program

California Receivership Specialists

RELATED SOFTWARE SKILLS

CINC

Appfolio

Sierra CRM

Word, Excel

CAREER OBJECTIVE

Business Opportunity and Retail Sales, Lease and Property Management with 25+ years of experience. Expert in Business Restaurant sales and leases.

RELATED WORK EXPERIENCE

Real Estate Broker, Property Management, Tenant Representation and Sales

eXell Commercial Real Estate - Restaurants Biz

📅 2020- Present 📍 Mission Viejo, CA

- Marketing and sales
- Supervised improvements for commercial/industrial rental units
- Drew up, negotiated contracts with potential tenants and enforced rental contracts.

Property Management, Lease and Sales, Agent, and Coach

Keller Williams Realty

📅 2014 - 2020 📍 Huntington Beach, CA

- Supervised contractors, and subcontractors on site.
- Surveyed sites to ensure compliance with SOPs.
- Met with potential tenants, investigated credit scores, and oversaw contract negotiations for long-term leases.
- **Managed 2 medical campuses with over 100 medical office units**

Residential and Commercial Sales, Lease, Property Management

First Team Real Estate

📅 1998 - 2014 📍 Huntington Beach, CA

- Achieved \$100 M in sales in residential and commercial sales.

Operations Manager:

Shapiro & Miles - Miles, Wright, Finlay & Zak (Professional Foreclosure Corp.)

📅 1993 - 1998 📍 Costa Mesa, CA

- Responsible for internal staff training and cross-training, logistics and financial stability and viability of the law firm.
- **Achieved 400% increased revenue each year by improving efficiency, employee knowledge, client service, streamlining legal pleadings and expediting document filings.**
- Managed workflow for an office of over 80 employees.